



## **PBS™ Manufacturing**

With 30+ years of expert consulting experience, Passport Software provides comprehensive Manufacturing Software across the U.S. for both the financial and operational sides of small to mid-sized companies.

### **Have you experienced any of these challenges with your current system?**

- The system wastes time, effort, and human resources – due to manual or redundant entry
- Production/profitability is held up due to lack of visibility
- Delayed quoting or costing for material/labor
- No ongoing visibility of profit margins – instead, one GL report at end-of-month/year
- Lack of comprehensive real-time reporting to facilitate expansion
- Financial commitment to a new and unnecessarily large system is unappealing

### **What are 3 things you would like to change?**

- Does your ERP solution integrate with your back-office accounting software?
- Are you going outside the system to perform certain tasks?
- Does it provide strategic business intelligence reporting to help grow your operation?

### **We can help address some common concerns:**

**Leverage** – Can a new ERP solution meet your array of unique needs? Will it help solve problems across-the-board?

**Time** – What would it mean to reduce the time and effort on your current system? Will a new system solve challenges on the shop floor and facilitate expansion?

**ROI** – How fast is the ROI? Is your consultant experienced, knowledgeable and informative – allowing you to assess the ROI on a possible investment?

**Risk** – What are the major risk factors to avoid during the process – will implementation be both timely and easy? How can your vendor ease change management?

**Your Reputation** – How will this system make you look to your clients? Will it speed up fulfillment and enhance customer service?



## Who we help

PBS™ Manufacturing Software has helped many manufacturers become more efficient, and we have helped many different types of manufacturers.

- Make to Order
- Make to Stock
- Mixed Mode
- Distributor with Light Assembly
- Engineer to Order
- Job Shop

## Benefits for your company

If you are interested in a brief conversation, we can address questions and concerns as you move through your vetting process.

- Streamline and grow your bottom line
- Have the right inventory at the right time
- Increase customer service levels
- Schedule your shop floor quickly and easily
- Improve visibility of all aspects of the operation
- Manage costs more effectively
- Reduce the time it takes to get the job done
- Plenty of hands-on training and excellent customer service to help ensure your success

For more information call Dave Dorsey at 800-969-7900 ext. 145.